

John Dumelle Biography

John Dumelle Jr. is a principal at Supply Chain and Manufacturing Operations Consultants founded in 2020. He has a well-documented history of measurable successes in positions of increasing responsibility in tactical and strategic operational roles and responsibilities in companies whose sizes range from start-up through \$255,000,000 in annual revenue.

Prior to forming Supply Chain and Manufacturing Operations Consultants in March of 2020, he served as the GM/COO of Konrady Plastics from 2013 until 2020, where he assumed day to day management of the company on behalf of absentee ownership. Charged with migrating the company to its next phases through formalized organization and executing an aggressive program to expand the company. A strategy implemented involving the development and promotion of its manufacturing capability and capacity, the introduction of new manufacturing technology while leveraging its existing supplier and raw material manufacturing relationships. This was directed to expand its market appeal to OEM customers seeking to add or develop relationships with value-added supply chain partners. During his tenure, the company doubled the size of its facilities, grew its warehouse capacity by 40%, and enhanced utilization of its ERP system while doubling the estimated enterprise value in less than 6 years.

From 2009-2013, Dumelle was a consultant at Dunes Development was an entity that engaged clients on desiring to implement strategic and tactical improvements in the areas of its supply chain and manufacturing operations. Services involved aiding clients desiring to remedy cost or performance challenged programs or engage in merger or acquisition-related activities.

From 2008-2009 he served as Director of Procurement & Supply Chain Management/Small Business Liaison Officer at MPC Products (now Woodward MPC) a supplier of motion control systems and actuators to customers in commercial and military aerospace industries with revenues exceeding \$250,000,000. During his tenure at MPC, he led the supply chain management division responsible for 1000 suppliers and annual purchases of \$65,000,000.00. He was also a management member of the team responsible for activities related to evaluating and implementation of the corporate ERP system. He was also a member of the team responsible for activities related to the sale of MPC to Woodward Governor in 2008, including due diligence, organizational integration, and transformation.

Preceding his tenure at MPC, Dumelle served as General Manager of Merit Acquisition Company, a subsidiary of MPC Products. Here he was responsible for all aspects of manufacturing operations and administrative functions of the eventual merger activities related to the transition to MPC.

In advance of the acquisition by MPC, Dumelle served in various capacities of increasing responsibility at Merit Machined Products supporting profitable growth from inception to \$11,000,000.00 in annual revenue. These positions include a variety of strategic and tactical roles; Vice President of Operations from 1993-1997 where he oversaw all areas of the company and reported corporate results to ownership, Operations Manager 1988-1993 where he was responsible for all manufacturing operations, Production Manager 1985-1988 where he monitored and maintained production schedules in conformance with corporate and customer requirements, Sales Engineer 1983-1985, where he developed and managed customer relationships on behalf of the company. He was also a key member of management in assessing and implementing the ERP system as well as financial reporting involving intercompany transactions.

Founded in 1977, Merit Machined Products was a supplier of precision components and higher-level assemblies, critical to the success of product development and production at aerospace contractors such as Northrop Grumman and Hughes Aircraft for their electronic countermeasures, laser defense and optical surveillance devices. Merit was nominated as the SBA's Supplier of the Year in 1989 in recognition of its leadership, technological innovation and management excellence.

Dumelle's educational background includes a BA from Drake University, an executive development program at M.I.T Sloan School of Management and many manufacturing management and supply chain-related seminars.